



>> PROCTOR

Enhancing Human Capital

ENGINEERING AND MANUFACTURING

Industry Insight

The Engineering & Manufacturing industry has an immense potential to create new employment opportunities within the industry. The job segments are primarily based on designing, installing, repairing, packaging or selling engineering products. Along with these, other areas of work include construction, building, mining, etc. The entry of technologies like CAD and CAM into the industry has made the industry an almost indispensable part of all industrial operations, be it designing, processing, manufacturing or even quality assurance.

Client Profile

Proctor has got great opportunity to work with some important clients who are key players in Global and Indian market. We have aligned with clients who have strong footprint in areas like – **Power Transmission & Alternate Energy solutions, Heavy Duty Industrial Gearboxes, Castings, Precision Instruments, Polyester production technology and Basic / Detailed Engineering, Chemicals, Sanitary Products, Bathroom Fittings, Modular Kitchen, Minerals, Metals and Steel.**

How Proctor Helped/Proctors Role

This industry demands professionals with sound technical knowledge and logical cognition to arrive at effective solutions. Thus, it creates Engineering Skills Shortage in the market. We at **Proctor** have spearheaded this challenge by applying **detailed systems and procedures** to find the right talent among the hundreds of candidates. One of the key findings from **Proctor's** research and experience is, "Along with knowledge and qualifications; the candidates are required to have a **desire for continuous learning** and **constant adaptation to changes** for them to grow in this industry".

With great detailed market insights, **Proctor** has served them in departments like – **Engineering, Designing, FEED, Commerce, Projects, Technical, HSE, Human Resource, Audit, Finance, Accounts, Procurement and Business Development** areas. **Proctor's** research team have learned and applied the **technical knowledge** to help identify the perfect matched candidates in **Middle and Senior Level Management** like – **Senior Mechanical Engineer to Vice President.**

Positions Closed

<u>Role</u>	<u>Vertical / Domain</u>
Vice President - Operations	Indian major in Metals & Minerals having presence worldwide
Head Projects	Indian EPC Giant based in Mumbai
Deputy General Manager	Indian EPC Giant based in Mumbai
Store In charge	Niche player in Polyester Manufacturing
HSE Manager	Fast Growing family owned company in Chemical & Pharma industry
Senior Manager - Procurement	Fast Growing family owned company in Chemical & Pharma industry
Business Development Head	Indian EPC Giant based in Mumbai
HR Manager	Indian major in Metals & Minerals having presence worldwide

